



HEALTH & PHARMA INDUSTRY

Presented by
ISHTRASHA PRIVATE LIMITED

INTRODUCTION

- As an outsourcing service provider, Ishtrasha Private limited offering a very broad portfolio of services to the Pharma manufacturers, Biotech startups, CROs, CDMOs, Medical device companies, Hospitals, Diagnostic companies, Life sciences software firms, Healthcare distributors industries.
- The opportunities are especially strong because pharma and healthcare organizations increasingly outsource non-core, specialized, compliance-heavy, technology-driven, and scalable operations.

SERVICES WE PROVIDE

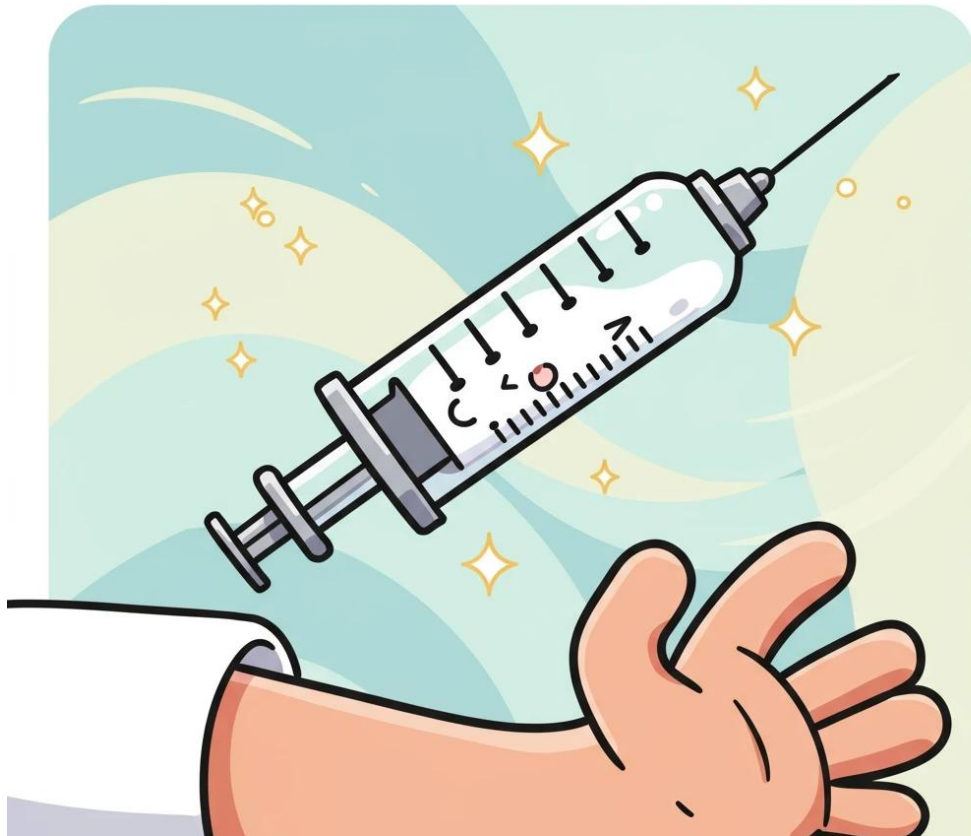
PROCUREMENT & SUPPLY CHAIN OUTSOURCING

STRATEGIC SOURCING



Laboratory consumables sourcing
Clinical trial material sourcing
Equipment sourcing
Capex sourcing
Global sourcing
API sourcing
Excipients sourcing
Packaging material sourcing
Contract manufacturing sourcing
Direct material sourcing
Spend analytics

PROCUREMENT OPERATIONS



Procure-to-Pay (P2P)

PR to PO processing

Invoice processing

Vendor onboarding

Catalog management

Procurement helpdesk

Supplier query handling

Purchase order management

Procurement compliance monitoring

Cost benchmarking

Tail spend management



Ishtrasha Pvt.Ltd

SUPPLIER MANAGEMENT



Supplier qualification support

Vendor risk management

Supplier scorecards

Supplier performance management

ESG supplier assessment

Diversity supplier tracking

GMP vendor documentation tracking

Demand planning
Inventory optimization
Safety stock planning
Transportation management
Distribution planning
Warehouse analytics
Logistics coordination

INVENTORY & LOGISTICS

CLINICAL SUPPLY CHAIN SERVICES

Confidential | Ishtrasha Pvt. Ltd.

CLINICAL TRIAL SUPPLY MANAGEMENT

Clinical forecasting
Site demand planning
Packaging coordination
Depot management support
Clinical inventory tracking
Comparator sourcing
Expiry management
Trial material tracking
Reconciliation support
Enrolment forecasting



Direct-to-patient logistics support

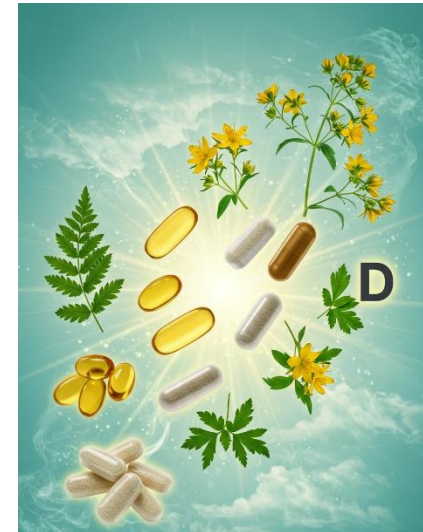
Home healthcare coordination

Cold-chain patient delivery

Visit scheduling support

Nursing coordination

PATIENT-CENTRIC LOGISTICS



IT & DIGITAL TRANSFORMATION SERVICES

ENTERPRISE SYSTEM SUPPORT



SAP support

Coupa support

Oracle support

ERP rollout support

Spare parts optimization

Asset management

Predictive maintenance analytics

Clinical trial systems



Ishtrasha Pvt.Ltd

DATA & ANALYTICS



Power BI dashboards

Spend analytics

Supply chain analytics

Predictive analytics

AI/ML support

Data engineering

Master data management

Workflow automation

OCR processing

Intelligent document processing

FINANCE & BUSINESS OPERATIONS OUTSOURCING

FINANCE OPERATIONS



Accounts payable

Accounts receivable

General ledger support

Expense management

Financial reporting

Budget tracking

Sales operations support

Contract administration

CRM administration

Pricing compliance

Margin analysis

Tender analytics

Rebate administration

Market access analytics

Scenario planning

Risk prediction models

REVENUE AND PRICING ANALYTICS



RESEARCH & SCIENTIFIC SUPPORT SERVICES

R&D SUPPORT



Laboratory data management

Research analytics

Data annotation

Technology scouting

Clinical trial optimization analytics

Digital supply chain control towers

Patient data analytics

Operational analytics

Healthcare BI dashboards

Patient engagement support

Capacity planning

Prior authorization support

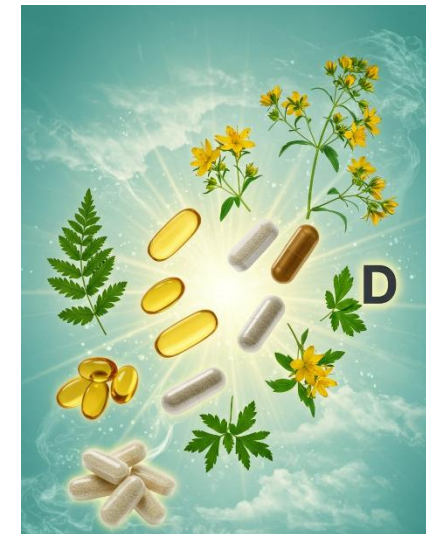
Medical billing

Third-party risk management

Supply risk analytics

Carbon footprint analytics

HOSPITAL BACK-OFFICE SUPPORT



SPECIALIZED OUTSOURCING OPPORTUNITIES

<p>Direct Categories</p> <p>APIs, Excipients, Packaging materials, Lab chemicals, Clinical trial supplies</p>	<p>Indirect Categories</p> <p>MRO, IT, Facility Management, Marketing spend, HR Services, Professional Services</p>	<p>Specialized Services</p> <p>Category management, RFX management, Contract lifecycle management, Tail spend management, Catalog management, Procurement CoE.</p>	<p>Clinical Supply Chain</p> <p>Forecasting, Inventory planning, Comparator sourcing, Clinical analytics</p>
<p>Procurement Transformation</p> <p>Spend analytics, Strategic sourcing, P2P operations, Supplier management, Coupa/GEP/SAP support</p>	<p>Pharmacovigilance Support</p> <p>SOP management, Quality review support, Deviation tracking, Training coordination, Vendor audit coordination</p>	<p>Data Analytics</p> <p>Research and Analytics support, Power BI dashboards, Data management, CSV support.</p>	<p>ERP and IT Support</p> <p>Platforms Supported, Procurement Operations Support, Platform Administration, Analytics</p>
<p>Supplier Risk Management</p> <p>Supplier Registration & Onboarding, Supplier Qualification, Due Diligence Support, Supplier Scorecards, Risk Assessment Operations, Market Intelligence.</p>		<p>AI and Automation</p> <p>Automation Components, Procurement AI, Supply Chain AI, Safety Automation</p>	<p>Engineering Services</p> <p>Centralized Engineering Support, Engineering shared services, Engineering analytics, HVAC & cleanroom engineering, Validation engineering</p>

WHY CHOOSE US



- Low-cost global delivery
- Analytics-driven operations
- Compliance-oriented delivery
- Flexible scalable teams
- 24/7 global support
- Hybrid consulting + execution model
- Commercial Models are Managed services, Dedicated offshore team, Project-based delivery, Hybrid onsite-offshore, Shared services model, Center of Excellence (CoE)



Ishtrasha Pvt.Ltd

THANK YOU

Connect: sales@ishtrasha.com

Ph: +91-9654105522

Delhi NCR, India

Visit our website: <https://ishtrasha.com>